

Name \_\_\_\_\_

Date \_\_\_\_\_

### Power Report

*In this exercise you are writing to inform your readers about different approaches to power.*

<b>Introduction:</b>
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Write an interesting quotation pertaining to the use of power, or use a narrative lead to draw your readers into the essay.
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<b>Thesis:</b> Power is the ability to get what you want. Coercive power, persuasive power, and collaborative power are three different approaches to getting others to do your will.
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<b>Body Paragraph 1:</b> Coercive power / threats. Describe an example of coercive power. Explain what it takes to be effective and some possible results.
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<b>Body Paragraph 2:</b> Persuasive power / carrot. Describe an example of persuasive power. Explain what it takes to be effective and some possible results.
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<b>Body Paragraph 3:</b> Collaborative Power / hug. Describe an example or collaborative power. Explain what it takes to be effective and some possible results.

<b>Conclusion:</b> You need to restate your thesis (that there are these three approaches to power) and reflect on this. The conclusion should answer the question: <i>Why is this important? How can this way of thinking about power be useful?</i>